



FOR IMMEDIATE RELEASE

## **American Insulated Glass Acquires Custom Fabricator A. L. Smith Glass**

The AIG brand expands to the Northeast

Atlanta, GA. - January 7, 2020 - American Insulated Glass, LLC (AIG), a leading glass fabricator and wholesale distributor in the Southeast, continues to expand the company brand nationally by acquiring custom glass fabricator A.L. Smith Glass Company in Ijamsville, Maryland located just east of Baltimore. This is the company's fourth acquisition in less than two years.

Founded by Alton and Joyce Smith, A.L. Smith Glass has been serving the glass and glazing industry for nearly five decades—adding state-of-art technology and expanding its fabricated glass capabilities to meet the growing demand in the North megalopolis that includes the Washington, D.C. area. Mike Torre and Russell Hardy will stay on as part of the AIG management team.

“The business model and company culture of A. L. Smith Glass combined with the experienced team of employees made the company an ideal candidate to bring into the AIG family of businesses.” said Billy Blair, President and CEO of AIG. “We look forward to positioning this fabrication facility to effectively meet the needs of the commercial building segment.” stated Mr. Blair.

### **About American Insulated Glass**

American Insulated Glass is a leading fabricator and wholesale distributor headquartered in Atlanta, Georgia. The company specializes in providing quality insulating glass, laminated, tempered and fire-rated glass to glazing contractors and the millwork industry. Dedicated to serving both commercial and residential end markets with a broad range of high-performing low-e glass solutions, AIG also distributes a full line of mirror, decorative and other specialty glass products. AIG is positioned to expand its geographical footprint and service capabilities, both organically and via acquisition. To learn more about AIG, visit [www.aiglass.com](http://www.aiglass.com).

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